



# Managing Meaning & Progress

***Passion drives results!!***



***Create or sustain your passion for your work, your clients and your organization.***

- Discover your unique DRIVERS
- Make the BLOCKERS irrelevant

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***Passion in Our Workplace*** is an insightful and interactive program for employees. Its ground-breaking research reveals a straight forward approach you can use to create an energetic, dynamic and passionate work experience.

**You will get the TOOLS YOU NEED to:**

***Fuel or get back the “FIRE in your belly”***

***Stay POSITIVE and PROACTIVE***

***Sustain your ENERGY and work/life BALANCE***

***Deliver personally GRATIFYING RESULTS***

## **Core Benefits & Outcomes**

Over our one- and two- day programs, you will come to understand the dynamics of passion in the workplace and learn how to self-manage the conditions which give rise to it within you.

Your time at work will be more FULFILLING and FUN with our tools and techniques! You will be able to:

- Nurture your drivers and blockers to SUSTAIN SELF-MOTIVATION.
- Create guidelines to manage your CAREER DECISIONS.
- Focus (or refocus) on what is MOST MEANINGFUL to you.
- Frame (or reframe) to see your PROGRESS and IMPACT.
- Fuel (or refuel) your ENGAGEMENT in your profession.
- Sustain your ENERGY through REST and CELEBRATION
- Address negative behaviours, such as GRIPING, PROCRASTINATING, RUSHING, OBSESSING and COASTING in yourself or others.

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## *What do business and thought-leaders say about Passion at Work?*

**Trump Organization, Donald Trump, Chairman and CEO:**

*"Without passion you don't have energy, without energy you have nothing."*

**The Body Shop's Anita Roddick:**

*"To succeed you have to believe in something with such passion that it becomes a reality."*

***In Search of Excellence* author, Tom Peters:**

*"The real soft stuff is the numbers in the plan. The real hard stuff is passion, energy, values, character, enthusiasm."*

***Awaken the Giant Within* author, Anthony Robbins:**

*"Passion is the genesis of genius."*



## The TOOLS YOU WILL HAVE at the end of this workshop...

1. **A SIMPLE 4-STEP PROCESS** helps you manage your engagement by maintaining your connection to your unique needs. Our 'process' will show you how to stay positive and energetic. In addition, it prevents or helps you move away from unhealthy or unwanted negative emotions.
2. **A PERSONALIZED REPORT FOR YOU**, pre and post workshop, based on an online assessment, includes:
  - Results on core drivers in your workplace.
  - Your strengths and improvement areas.
  - Strategies to sustain or increase your passion at work.
  - Suggestions for next steps for a "personal best" working experience.
3. **A FOLLOW-UP SYSTEM** which includes:
  - Job aids allowing you to apply our system immediately.
  - E-newsletter of articles and tips, supporting application.
  - Webinars four times a year.
  - Second online assessment.

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## What Past Participants Have Said

*"The PassionWorks program has been very liberating and enlightening! It's a great tool."*

*"PassionWorks helps us to look at things in a more positive way and to find the good in situations instead of focusing on what we can't control."*

*"Thank you so much. It's been a real eye-opener. I'm very inspired!"*

*"I was surprised by the accuracy of my report. It was like you had talked to me about my work situation!"*



## BRIEF PROGRAM DESCRIPTION

We begin with a self-assessment tool which is 100% confidential. This online assessment provides you with a 15-page REPORT. The report will provide insight on your CURRENT situation at work as well as give you STRATEGIES for sustaining your passion or making improvements. Through this process, you will also learn how to support your teammates.

The program revolves around our two PASSIONWORKS MODELS which describe both the drivers of passion at work as well as the blockers of full engagement. You will use various tools and techniques to discover your core needs for a fulfilling work experience.

## COURSE OUTLINE IN BRIEF

### Day One Modules

- **Our Foundation Model**
  - o Gain insight on the common drivers to INFLUENCE your environment positively.
  - o Discover your unique drivers to create an OPTIMAL EXPERIENCE by task, project and overall work.
  - o Consider the role of your PERSONAL VALUES in generating a passionate work experience for yourself and others.
- **Our 8-Phase Model**
  - o Clarify what gives rise to unhealthy or unproductive phases in yourself and others to OPTIMIZE RESULTS.
  - o See possibilities to develop CREATIVITY & PROBLEM-SOLVING techniques.

### Day Two Modules

- **Diagnostic Reports**
  - o Understand your personal results and how to STIMULATE optimal conditions.
  - o Create action plans to support a PERSONAL BEST work experience.
  - o Learn how to leverage the Model to SELF & PEER COACH.
- **Core Skills**
  - o ALIGN & (RE)FOCUS to establish the HIGHEST LEVELS OF MEANING at work for yourself and others.
  - o (RE)FRAME for progress & POSSIBILITY to create MOMENTUM.

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Co-Founder, David Jones

We created PassionWorks Inc. because we want to create more passion in today's workplaces! This is our mission. Why? Because passion leads to achievement, fulfillment & success and we all deserve to have this in our lives.

After 25 years of working with leaders, teams and individuals, we wanted to bring a technology to the workplace that would help everyone create the conditions needed to thrive, not just survive!

Our PassionWorks™ Models and our Online Diagnostic Tools provide people with the knowledge to take charge of their work life and to take actions in service of their greatest aspirations. Interestingly,

this often involves engaging more fully in their current work; so that today's results can act as a springboard into more opportunity and future achievement.

We and our global network of PassionWorks Professionals look forward to working with you to create passionate workplaces that will benefit you, your clients and your stakeholders!



Co-Founder, Jacqueline Throop Robinson

## WORKSHOP MATERIALS:

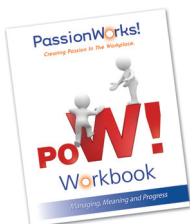
Each participant receives a professionally bound workbook, a text book, pre-and post access to online diagnostic tools, and other reference materials.



**Our Textbook:** In 2001, Dave Jones began the research for PassionWorks!™ A Guide to Passion in the Modern Workplace. He interviewed two hundred people, identified by bosses and peers as passionate. These participants were from a variety of industries around the world and worked at all organizational levels. In 2002, Jacqueline Throop-Robinson joined him in analyzing the data, editing the manuscript and completing the PassionWorks! Model.



**Our Diagnostic Tool:** Our electronic PassionWorks!™ Diagnostic Tool has been statistically validated. In addition, thousands of individuals, leaders and teams from a variety of organizations around the world have personally validated its results. "I can't believe how accurate it is." "What a great report - so complete and helpful."



**Our Workbook:** The workbook is complete. Participants do not need to frantically take notes as all the main points are clearly explained. As a result, participants can concentrate on their learning and asking questions. More importantly, the workbook contains a great number of activities for use during and after the workshop to develop further their understanding and application of our research.