

Job Match Profile

Senior Manager: John Smith

Overall Fit Score: 72.8%

Social Desirability Score: 5

A score of 8 or above indicates the candidate may have responded in a socially desirably manner. High results should be verified through other methods.

The WPI Job Match Report compares a candidate's behavioural traits with those your organization has identified as necessary for successful job performance. The Job Match indicates how similar the candidate's profile is to the requirements of the position listed on this report. On the following pages the candidate's results are indicated by a black square on the report. The shaded areas indicate the levels that you indicated as necessary for being successful in this job.

The WPI Job Match Report focuses on the behavioual requirements for the job, and does not provide information on the candidate's knowledge or ability. Therefore, this report should be used with other sources of information such as job interviews, background checks and other assessments when making selection decisions. Psychometrics Canada is not responsible for how this information is gathered or used in making selection decisions.



| Overall Job Fit Score: 72.8% | | | | | | | | | | | |
|------------------------------|-------------------|---|---|---|---|---|---|---|-------------------------|----|--------------------|
| Scale | Candidate's Score | | | | | | | | Your Importance Ratings | | |
| Ambition | 1 | 2 | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | Very Important |
| Initiative | 1 | 2 | 3 | | 5 | 6 | 7 | 8 | 9 | 10 | Very Important |
| Flexibility | 1 | 2 | 3 | 4 | 5 | 6 | | 8 | 9 | 10 | Very Important |
| Energy | 1 | 2 | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | Essential |
| Leadership | 1 | 2 | 3 | 4 | | 6 | 7 | 8 | 9 | 10 | Important |
| Persistence | 1 | 2 | 3 | 4 | 5 | 6 | | 8 | 9 | 10 | Important |
| Attention to Detail | 1 | 2 | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | Somewhat Important |
| Rule-Following | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | | 10 | Important |
| Dependability | 1 | 2 | 3 | 4 | 5 | 6 | 7 | | 9 | 10 | Very Important |
| Teamwork | 1 | 2 | 3 | 4 | 5 | 6 | 7 | | 9 | 10 | Very Important |
| Concern for Others | 1 | 2 | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | Very Important |
| Outgoing | 1 | 2 | 3 | 4 | 5 | 6 | 7 | | 9 | 10 | Important |
| Democratic | 1 | 2 | 3 | 4 | 5 | 6 | 7 | | 9 | 10 | Very Important |
| Innovation | 1 | 2 | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | Very Important |
| Analytical Thinking | 1 | 2 | 3 | 4 | | 6 | 7 | 8 | 9 | 10 | Important |
| Self-Control | 1 | 2 | 3 | 4 | 5 | 6 | | 8 | 9 | 10 | Essential |
| Stress Tolerance | 1 | 2 | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | Essential |

The shaded areas represents the profile provided by your organization for this job.



Page 3

Achievement Orientation



Ambition

Very Important

easy going, non-competitive, focus on achievable, less ambitious targets



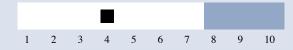
sets difficult goals, has high aspirations, competitve and driven to succeed

4

Initiative

Very Important

prefers stable work, untertakes new projects only after discussion with others



proactive, quickly takes initiative, enjoys identifying and solving new challenges

prefers variety and novelty, adapts

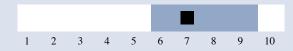
quickly to change, dislikes routine

7

Flexibility

Very Important

values order and predictability, prefers adaptation to innovation



6

Energy

Essential

likes to work at a steady pace, dislikes pressure filled work



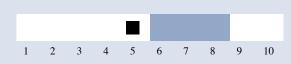
very energetic, works well under pressure, tends to be involved in many activities

5

Leadership

Important

avoids leadership positions, consultative, happy to let others lead



assumes leaderhip positions, dominant and forceful, enjoys influencing others

The shaded areas represents the profile provided by your organization for this job.

The represents the candidate's score.

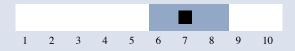
Senior Manager

Conscientiousness

7 Persistence

Important

prefers work that can be completed quickly, dislikes overcoming obstacles



enjoys overcoming obstacles, very persistent, works until task is finished

6 Attention to Detail

Somewhat Important

focuses on global issues, not preoccupied with detail, will cut corners to meet deadlines

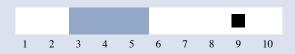


well organized, methodical, enjoys detailed work

9 Rule-Following

Important

not restricted by rules, prefers general guidelines to specific regulations



follows rules and regulations even when inconvenient, likes specific guidelines

8 Dependability

Very Important

places less importance on meeting deadlines, casual about work requirements



dependable, meets obligations and deadlines

The shaded areas represents the profile provided by your organization for this job.



8 Teamwork

Very Important

formal and reserved, does best work when alone



prefers work that involves social interaction, likes getting others involved

6 Concern for Others

Very Important

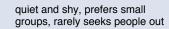
unaware of others feelings, reluctant to get involved in peoples problems

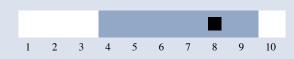


caring and understanding, shows concern for others, sympathetic

8 Outgoing

Important





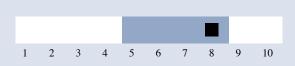
talkative and outgoing, enjoys meeting new people

8

Democratic

Very Important

makes decisions independently, seldom looks for advice



makes decisions through consultation, works well with supervision

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Page 6

Practical Intelligence

6

Innovation

Very Important

prefers using and building upon established methods, avoids unconventional ideas



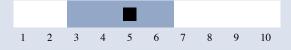
creative and original, likes solving problems, intellectually curious

5

Analytical Thinking

Important

spontaneous, makes quick decisions, relies on personal instinct to guide choices



analytical, cautious and deliberate, takes logical approach to problem solving

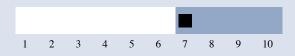
Adjustment

7

Self-Control

Essential

very open with thoughts and feelings, can be impatient and easily annoyed



maintains composure, hides feelings from others, slow to anger

6

Stress Tolerance

Essential

dislikes high-pressure work, finds it hard to relax, quickly becomes tense



makes decisions through consultation, works well with supervision

The shaded areas represents the profile provided by your organization for this job.